

# A. O. Smith BTO group buy

## Selected water heater list



No. 1 Water Heater in USA

### Electric



model	heater only	w GST	installation	w GST
ELJH-30	\$350	\$374.50	+ \$120	\$128.40
ELJH-40	\$370	\$395.90	+ \$120	\$128.40
ELJH-50	\$390	\$417.30	+ \$150	\$160.50
ELJH-60	\$400	\$428.00	+ \$150	\$160.50
ELJH-80	\$495	\$529.65	+ \$200	\$214.00

### Digital



model	heater only	w GST	installation	w GST
CEWHR-40	\$520	\$556.40	+ \$150	\$160.50
CEWHR-50	\$560	\$599.20	+ \$160	\$171.20
CEWHR-80	\$670	\$716.90	+ \$200	\$214.00
CEWHR-100	\$730	\$781.10	+ \$220	\$235.40

### Heat pump



model	heater only	w GST	installation	w GST
HPW-60A (8 <sup>th</sup> generation)	\$2660	\$2846.20	+ \$0	+ \$0
HPW-80A (8 <sup>th</sup> generation)	\$2860	\$3060.20	+ \$0	+ \$0

### A. O. Smith technologies

	Electric	Digital	Heat pump
Blue Diamond tank	✓ <input type="checkbox"/>	✓ <input type="checkbox"/>	✓ <input type="checkbox"/>
Blue Diamond element	✓ <input type="checkbox"/>	✓ <input type="checkbox"/>	✓ <input type="checkbox"/>
Digital controls		✓ <input type="checkbox"/>	✓ <input type="checkbox"/>
Instant heating		✓ <input type="checkbox"/>	✓ <input type="checkbox"/>
Built-in timer		✓ <input type="checkbox"/>	✓ <input type="checkbox"/>
MAX heating		✓ <input type="checkbox"/>	✓ <input type="checkbox"/>
Automatic timer (AES)			✓ <input type="checkbox"/>
Micro heat pump			✓ <input type="checkbox"/>

## Event period

Group buy period is strictly 2 months from date of interest in group buy.

## Discount group buy price

Tier	Quantity of purchase	Discount percentage	Warranty extension
1	10	10% on heater only	3 + 1 year extension full warranty
2	20	12% on heater only	3 + 1 year extension full warranty
3	30	15% on heater only	3 + 1 year extension full warranty

## How to start a group buy

1. Email us to tell us you are interested and we will start a group buy under your BTO estate name. All participants within a group must be from the same estate. It will be helpful if you already have a few interested parties.
2. Spread the word! That is all you have to do. We will keep count of the number of people participating and update you when you're getting close to a new discount tier. No additional work required on your part.

## Placing the order

Owners can come down individually or email us to place orders and find out more about the heaters.

1. Please quote group buy name before placing your order. No backdated group buy requests will be entertained.
2. Please note the discount applies to the heater price only, not the labour or any other add-ons.

Showroom details and hours available on [www.aosbath.com/contact-us](http://www.aosbath.com/contact-us)

## Payment

Please make full payment before group buy end date to participate. All participants will be informed of the balance amount within one week after the last day and the discount will be automatically credited back to your account.

## Delivery and installation

Installation is optional. We can provide detailed instructions on how to install the control panel in PDF.

Once you have placed a deposit, your heater will be reserved for a maximum of 6 months or till your installation date. Free delivery is provided.

For installation, please book appointments 2 weeks in advance.

For deliveries, please book appointments 3 days in advance.

# Installation options

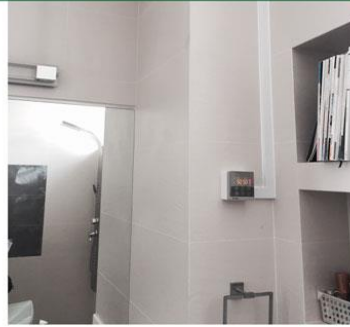
If you do not want drilling through your bathroom wall, please select option A

## Option A



• Control panel inside bath

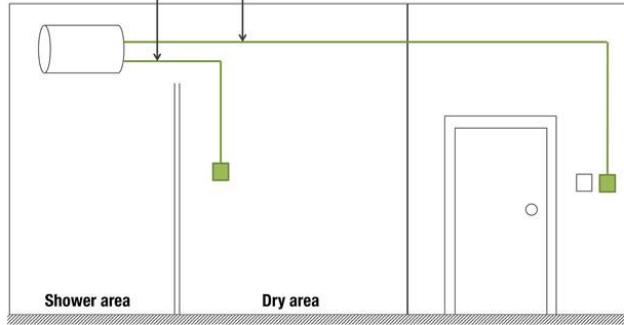
## Option B



• Control panel inside bath

- ① control panel  
3m original wire
- ② control panel  
10m extension wire

AOS	Contractor	Cost
①		
②		+\$80



## Option C



• Control panel outside bath



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